



## level one

**Brief course description:** Psychology is the major key that governs the crowd's action. During this course we focus on understanding how crowd take their decisions in the financial markets and how we can and benefit from it.

### By the end of this course you will be able to:

- ❖ Understand Psychological States of Market Participants at each phase
- ❖ Analyze Trends
- ❖ Identify Market Reversals

### Course Outline

What is Technical Analysis?

Crowd Psychology

- ❖ Brain of the crowd
- ❖ The Herd Theory

Psychological States of Market Participants

Discipline

- ❖ Know yourself
- ❖ Make your plan
- ❖ Control your risk
- ❖ Patience
- ❖ Humbleness

Technical Analysis Criticisms

- ❖ The Self-Fulfilling Prophecy
- ❖ Can past patterns be used to predict the future?

Basic Assumptions of Technical Analysis

Chart construction

- ❖ Line chart



- ❖ Bar chart
- ❖ Candlestick charts
- ❖ Point & Figure charts

Volume

Dow Theory

- ❖ Primary Trend
- ❖ Secondary Trend
- ❖ Minor Trend
- ❖ Concept of Confirmation
- ❖ Importance of Volume

Trends

- ❖ Uptrend
- ❖ Downtrend
- ❖ Sideways

The Strategy of investing depends on the Major trend direction

Support and Resistance

The Reversing Rule

Trend Lines

Channels

Fundamental vs. Technical

Japanese Candlesticks

Construction the Candlesticks

- ❖ One-Candle patterns
- ❖ Two-Candle patterns
- ❖ Three-Candle Patterns

### Course's language

- ❖ Materials and slides in English,
- ❖ Elaboration and discussion in Arabic



### Target Audience

- ❖ Fresh graduates "Business and Economy"
- ❖ Financial markets account officers and brokers
- ❖ Portfolio and Asset Managers
- ❖ Financial markets Investors

### Prerequisites

- ❖ None

### Course Duration

- ❖ 3 Days (15 hours)

### Training Venue

- ❖ According to client request.

### Course Date

- ❖ According to client request.

### Course Fee

- ❖ According to financial proposal.

### This course entitles you to attend:

- ❖ Basics of Technical Analysis Course Level 2

### Upon successful completion of this course, participants will obtain

- ❖ Training attendance certificate.